## IN THE CLAIMS

Please amend the claims as follows:

Claim 1 (Currently Amended): A selection system for selecting factors reliably contributing to enhance target people's will to achieve results from a plurality of candidates of factors, comprising:

a processor;

an input device; and

an output device, wherein:

said output device outputs questions related to the plurality of candidates of factors, so as to show the questions to target people;

said input device inputs information representing work done by the target people; said processor receives a response to each of the questions output by said output device, calculates a correlation coefficient representing a correlation between the information representing the work done by the target people and an evaluation value numerically representing the response to each of the questions, and selects the factors reliably contributing to enhance the target people's will to achieve results, from the plurality of candidates of factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value.

Claim 2 (Previously Presented): The selection system according to claim 1, further including a memory device, and wherein said processor stores, in said memory device, the evaluation value numerically representing the response to each of the questions, as reference data used for determining properties of the target people which are related to the selected factors.

Claim 3 (Currently Amended): The selection system according to claim 1, further comprising a memory device, and wherein said processor:

generates an evaluation value vector including a plurality of evaluation values each numerically representing the response to each of the questions related to the selected factors as vector elements;

generates a cluster of evaluation value vectors showing similar tendency to each other; and

stores the evaluation value vectors of the generated cluster in the <u>a</u> storage device, as reference data used for determining properties of the target people which are related to the selected factors.

Claim 4 (Currently Amended): A selection system which selects, from a plurality of candidates of factors, factors reliably contributing to enhance people's will to achieve results, said system comprising:

output means for outputting questions related to the plurality of candidates of factors, thereby to show the questions to target people;

reception means for receiving a response to each of the questions output by said output means;

calculation means for calculating a correlation coefficient representing a correlation between the information representing the work done by the target people and an evaluation value numerically representing the response to each of the questions; and

selection means for selecting the factors reliably contributing to enhance the target people's will to achieve results, from the plurality of candidates of factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value.

Claim 5 (Currently Amended): A method for selecting, from a plurality of candidates of factors, factors reliably contributing to enhance people's will to achieve results, said method comprising the steps of:

outputting questions related to the plurality of candidates of <u>the</u> factors, thereby to show the questions to target people;

receiving a response to each of the output questions;

calculating a correlation coefficient representing a correlation between the information representing the work done by the target people and an evaluation value numerically representing the response to each of the questions; and

selecting the factors reliably contributing to enhance the target people's will to achieve results, from the plurality of candidates of factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value;

numerically representing the response to each of the questions related to the selected factors as vector elements;

generating a cluster of evaluation value vectors showing similar tendency to each other; and

storing the evaluation value vectors of the generated cluster in a storage device, as reference data used for determining properties of the target people which are related to the selected factors.

Claim 6 (Previously Presented): The method according to claim 5, further including the step of storing the evaluation value numerically representing the response to each of the questions, as reference data used for determining properties of the target people which are related to the selected factors.

Claim 7 (Canceled).

Claim 8 (Currently Amended): A program for controlling a computer to execute the steps of:

outputting questions related to a plurality of candidates of factors which are to contribute to enhance people's will to enhance results, thereby to show the questions to target people;

receiving a response to each of the output questions;

calculating a correlation coefficient representing a correlation between the information representing the work done by the target people and an evaluation value numerically representing the response to each of the questions relating to each of the candidates of factors; and

selecting, from the plurality of candidates of <u>the</u> factors, factors <del>reliably</del> contributing to enhance the target people's will to achieve results[[;]], in a case where the calculated correlation coefficient is equal to or larger than a reference value.

Claim 9 (Currently Amended): A system for determining properties of target people which are related to selected factors reliably contributing to enhance people's will to achieve results, the system comprising:

a processor for determining properties of each of the target people which are related to the selected factors based on an evaluation value numerically representing a response to each of the questions <u>relating to each of the selected factors</u>.

Claim 10 (Currently Amended): The system according to claim 15, wherein the reference data includes the evaluation value numerically representing the response to each of the questions relating to the selected factors.

Claim 11 (Currently Amended): The system according to claim 15, wherein the reference data is an evaluation value vector, which includes a plurality of evaluation values each numerically representing the response to each of the questions related to the selected factors as vector elements, and which belongs to a cluster of evaluation value vectors showing similar tendency to each other.

Claim 12 (Currently Amended): The system according to claim 9, wherein said processor refers to responses to the questions from a same group of a plurality of respondents, and determines properties of the group which are related to the selected factors reliably contributing to enhance the target people's will to achieve results.

Claim 13 (Previously Presented): The system according to claim 9, wherein said processor shows an instruction which is created in accordance with the determined properties of the target people, to the target people.

Claim 14 (Previously Presented): The system according to claim 9, wherein said output device outputs the determined properties of the target people.

Claim 15 (Previously Presented): The system according to claim 9, further comprising:

storage means for storing reference data used for determining the properties of the target people which are related to the one or more factors; and

determination means for determining properties of the target people which are related to the selected factors, based on an evaluation value numerically representing the response to each of the questions, using the reference data stored in said storage means.

Claim 16 (Previously Presented): The method of claim 5, further comprising the steps of:

storing reference data used for determining the properties of the target people; and determining the properties of the target people which are related to the selected factors, based on an evaluation value numerically representing the response to each of the questions, using the reference data stored in said storing step.

Claim 17 (Previously Presented): The method according to claim 16, wherein the reference data includes the evaluation value numerically representing the response to each of the questions related to the one or more factors.

Claim 18 (Previously Presented): The method according to claim 16, wherein the reference data is an evaluation value vector, which includes a plurality of evaluation values each numerically representing the response to each of the questions related to the selected factors, and which belongs to a cluster of evaluation value vectors showing similar tendency to each other.

Claim 19 (Currently Amended): The method according to claim 16, further comprising the steps of:

referring to responses to the questions from a same group of a plurality of respondents; and

determining properties of the group which are related to the selected factors reliably contributing to enhance the target people's will to achieve results.

Claim 20 (Original): The method according to claim 16, further comprising the step of showing an instruction which is created in accordance with the determined properties of the target people, to the target people.

Claim 21 (Previously Presented): The method according to claim 16, further comprising the step of outputting the determined properties of the target people which are related to the selected factors.

Claim 22 (Previously Presented): The program according to claim 8, further comprising the step of:

determining properties of the target people which are related to the selected factors, based on an evaluation value numerically representing the response to each of the questions, using reference data used for determining the properties of the target people.

Claim 23 (New): The selection system according to clam 4, wherein the correlation coefficient is calculated by dividing a calculated covariance representing the work done and the evaluation value by at least one standard deviation value of the work done.

Claim 24 (New): The selection system according to claim 4, wherein the questions are randomly output to prevent artificial answers.

Application No. 09/875,135
Reply to Office Action of November 3, 2003

Claim 25 (New): The method according to claim 5, wherein the correlation coefficient is calculated by dividing a calculated covariance representing the work done and the evaluation value by at least one standard deviation value of the work done.

Claim 26 (New): The method according to claim 5, wherein the questions are randomly output to prevent artificial answers.

Claim 27 (New): The program according to claim 8, wherein the correlation coefficient is calculated by dividing a calculated covariance representing the work done and the evaluation value by at least one standard deviation value of the work done.

Claim 28 (New): The program according to claim 8, wherein the questions are randomly to prevent artificial answers.